



[Intuitive Web-Based Applications]

Cost/Financial Management

.....Obtain the Information Needed to Strengthen Your Financial Performance

Many healthcare organizations find it difficult to obtain valuable information needed to strengthen their financial performance. IDS has developed proven applications that can provide you with the information you need to make informed decisions throughout your organization.

Comprehensive

- Evaluate current and predicted clinical expenditures through numerous dimensions.
- Analyze your membership characteristics and market share trends.
- Identify specialist referrals and out of network "leakage" .
- Measure inpatient, outpatient and pharmacy cost trends.
- Model expenditures to identify outliers and opportunities for improvement.
- Effectively manage and evaluate your various capitation and risk arrangements.
- Develop informed pricing schedules and negotiate informed contracts.
- Monitor formulary compliance and lower cost prescription alternatives.
- Manage your high risk/high cost patients more effectively.
- Actual to severity adjusted expected cost performance by physician, practice or network.
- Plots monthly performance enabling you to effectively monitor the effectiveness of your programs.

To view our Insight® Web based "data-mining" technologies please visit our gallery at <http://www.idshealth.com>, or contact a sales representative at (734) 954-0881.

The primary delivery mechanism for IDS is the Application Service Provider model (ASP). IDS manages the data extraction, data warehousing, application development and reporting. We provide access to meaningful information through innovative web based "data-mining" technologies.



With only an Internet connection and browser, our secure access allows effective analysis and access to reports 24 hours a day, 7 days a week from virtually anywhere. Your key financial and other important business indicators are updated "real-time", allowing you to make informed decisions about your business.

Evaluate cost/utilization performance to targets through numerous dimensions. Results are compared on a severity adjusted methodology, allowing for effective identification of outliers and opportunities to improve.

Plot important indicators over time to identify the effectiveness of your cost containment programs. Forecast trends by projecting performance using our sophisticated forecasting methodology. Easily add indicators that are important to your business objectives.



INSIGHT® provides the tools necessary to manage risk arrangements, negotiate reimbursement rates, pinpoint cost containment opportunities, evaluate provider cost efficiency, referrals to specialists and out of network provider utilization. Discover how organizations have realized significant ROI using the power of INSIGHT®



About IDS, Inc.

Integrated Decision Support, Inc. (IDS) is a proven leader in healthcare information solutions. The primary delivery mechanism for IDS is the Application Service Provider model (ASP). IDS manages the data extraction, data warehousing, application development and reporting. With only an Internet connection and browser, our secure access allows effective analysis and access to reports 24 hours a day, 7 days a week from virtually anywhere. The key to our implementation process is our "Modular" application process. Each component in every application is organized into a flexible, easily integrated module. The result is a highly effective process, combined with a team that works closely with your organization to develop a customized solution - integrated with your infrastructure - in less time. More importantly, our "Modular" efficiencies enable IDS to offer our products at a comparatively lower price -- often the difference is substantial. For product information contact our sales consultants at (734) 954-0881 or access our website at www.idshealth.com for more details.

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